## Appendix One: Housing Revenue Account Business Plan Assumptions 2023

| Assumption                          | 2021 Business Plan  | 2023 Business Plan            | Explanatory Notes   |
|-------------------------------------|---|-------------------------------|---|
| 2012 Self<br>Financing<br>Borrowing | 50 Year Maturity Loan Interest<br>payment will continue to be<br>facilitated until 2051/52 with a<br>view to the Capital Repayment<br>being re-financed in line with<br>specialist Treasury Advice over a<br>phased period of 2051/52-2061/62<br>resulting in the £136.2m Self<br>Financing loan capital repayment<br>fully or partially being profiled over<br>a further Period with a view to the<br>debt being fully repaid at a later<br>date. This will be considered and<br>reviewed in the next 30 years | No Change to 2020 Assumptions | A 50 Year Maturity Loan from the PWLB<br>originally resulted in the £136m loan being<br>settled in full by 2061/62. The debt<br>profiling of the current PWLB maturity loan<br>capital repayments in 2051/52-2061/62<br>was causing severe restrictions on the HRA<br>Business Plan. Specialist Treasury<br>Management Advice has been sought in<br>relation to refinancing this debt to enable<br>more flexibility in the Business Plan and to<br>enable a further level of flexibility in<br>relation to dealing with the unknown<br>financial impacts of Covid-19 and the ability<br>to continue to deliver the construction and<br>purchase of Social and Affordable housing<br>to meet local housing need during this<br>period. |
| Warwick<br>Affordable<br>Rents      | All new Affordable rents to be set<br>at the National Rent Policy Levels<br>of 80% of Market Rents.<br>Existing tenants will not be affected<br>by this change and will continue to<br>pay rents calculated using the<br>"Warwick Affordable Rents"<br>Calculation.<br>Prior to 2020 Affordable rents were<br>set at a Special "Warwick<br>Affordable Rent" which is calculated<br>at a lower rate of affordable rent<br>which is effectively the mid-point<br>between affordable and social rent.              | No Change to 2020 Assumptions | The National Rent Policy States Affordable<br>Rents are to be set at 80% of market rents<br>in line with being granted permission from<br>Homes England to become an investment<br>partner.<br>Warwick Affordable Rents were historically<br>set at a point where only relatively small<br>levels of stock were given permission from<br>Homes England to charge affordable rents,<br>now that the council has achieved Homes<br>England Investment Partner Status this<br>policy is not deemed effective and reduces<br>the viability of housing construction and<br>acquisition schemes moving forwards.<br>As this was a change to Rent policy in 2020<br>this request was included for authorisation                              |

| Assumption           | 2021 Business Plan   | 2023 Business Plan  | Explanatory Notes  |
|----------------------|--|---|--|
|                      | Where Benefit is used as payment<br>for Affordable Rent (dependant on<br>specific circumstances) 80% of<br>Market Rate Rent can be claimed<br>(Housing Benefit/Universal Credit)<br>which in some cases will be in<br>excess of the Local Housing<br>Allowance (LHA) rates used for rent<br>caps in the private sector |   | in the HRA Rent Setting Report in February<br>2021 with Existing Tenants paying rents<br>using the Warwick Affordable calculation<br>being able to continue until their tenancy<br>ceases in applicable housing stock.<br>Where Benefit is used as payment for<br>Affordable Rent (dependant on specific<br>circumstances) 80% of Market Rate Rent<br>can be claimed (Housing Benefit/Universal<br>Credit) which in some cases will be in<br>excess of the Local Housing Allowance<br>(LHA). LHA rates are used for rent caps in<br>the private sector and are not applicable to<br>the Councils Social or Affordable Housing<br>Rents as long as the rents are set in line<br>with national rent policy then benefit will<br>cover the cost of the weekly rent in most<br>circumstances in line with DWP legislation. |
| General<br>Inflation | Salary Inflation for the next year to<br>be estimated at September 2020<br>CPI 0.5% +1% = 2.5%<br>Contract Inflation Estimated at 2%<br>Long Term Rents Inflation<br>estimated over the remaining plan<br>on average to be CPI + 1% = 2%<br>p.a.<br>Fuel Inflation – Fixed 3-year<br>contract so not inflated.         | Salary costs have been inflated in<br>line with the Local government pay<br>settlement announced in the Autumn<br>Statement on 17 <sup>th</sup> November 2022.<br>Contract inflation for repairs and<br>major works has increase<br>significantly due to high inflation and<br>where applicable has been inflated<br>between 10-13% depending on the<br>inflation indices generally linked to<br>RPI at a certain month which differs<br>in each contract.<br>Long term Rent Inflation from years<br>5-50 of the HRA BP has been<br>assumed at 2.5% | The economic impact of high inflation, Cost<br>of Living Crisis, economic instability, Covid-<br>19, and Brexit has seen CPI and RPI<br>Increase significantly in the last 12-month<br>period.<br>To ensure Prudence an estimate of future<br>Salaries, contracts, rent and fuel inflation<br>increases has been factored into the<br>financial modelling to ensure that realistic<br>assumptions have been built into the HRA<br>BP.<br>Housing Industry assumptions suggest a<br>fluctuating economic impact with be felt for<br>the next 3-5 financial years, in the prior<br>business plan it was anticipated inflation  |

| Assumption                               | 2021 Business Plan   | 2023 Business Plan  | Explanatory Notes   |
|--|--|---|---|
|  |  | Fuel Inflation – Electricity Costs have<br>doubled, and Gas costs have<br>quadrupled as per ESPO in line with<br>a newly procured contract.<br>All other general expenditure<br>between 2022/23 & 2023/24 has<br>been inflated by 4% as part of the<br>Councils Budget setting process. | would remain at very low levels however<br>we have seen inflation rising and other<br>costs increasing.   |
| Homes England<br>Grant                   | The Council has been awarded<br>Home's England Investment<br>Partner status and is able to bid for<br>Affordable Homes Grant when<br>considering the viability of housing<br>construction and purchase<br>schemes, where deemed viable<br>Homes England Grant will be<br>sought as a preferential means of<br>financing schemes in line with<br>applicable conditions attached.<br>In Prior Business Plans only small<br>or limited schemes have<br>incorporated Homes England Grant | No Change to 2020 Assumptions   | Homes England are able to award the<br>Council grant subsidy in the HRA in the<br>form of a recyclable conditional capital<br>grant which contributes to the cost of<br>construction of Social, Affordable and<br>Shared Ownership Housing which ensures<br>the deliverability of much needed housing<br>in the district and increases the viability of<br>the HRA Business Model |
| Social &<br>Affordable<br>Dwelling Rents | subsidy.<br>CPI + 1% from 2020/21 onwards.<br>For 2021/22 CPI+1 = 1.5%, based  | CPI would have been 10.8% in<br>September +1% meaning social and<br>affordable rents would have to be   | From April 2020 the Government advised a<br>new rents policy stating rents charged are<br>to increase by CPI + 1% per year based on   |
|  | on September 2019 CPI being<br>0.5%  | increased by 11.8% which was<br>considered unaffordable to tenants<br>by central government.  | September CPI for a five-year period.<br>However due to the cost-of-living crisis and   |
|  | In line with Covid-19 economic   |   | CPI increasing to 11% in Q3 of the 2022/23  |
|  | conditions, it is estimated that CPI   | The Government instead has  | financial year the government announced a   |
|  | will be an average of about 1%   | enforced a new 7% Rent Cap for 1  | 7% Rent Cap in the 17 <sup>th of</sup> November   |
|  | p.a. for a further year following the initial 2021/22 Covid-19 period.   | year in 2023/24 in place of national rent policy inflation.   | Autumn Statement. The Cap is for 1 financial year.  |

| Assumption                            | 2021 Business Plan   | 2023 Business Plan   | Explanatory Notes  |
|---------------------------------------|--|--|--|
|                                       | From year three onwards it is<br>assumed CPI will then increase to<br>2% returning to pre-Covid levels<br>and continue at that level for the<br>remainder of the business plan.<br>All void properties rents will be<br>revised to target social rent. | From 2024/25 CPI+1 = 7.86%,<br>based on September CPI being<br>6.86% using Office for Budgetary<br>Responsibility Forecasts<br>From year three onwards it is<br>assumed CPI will then gradually<br>return to the 2.5% CPI returning to<br>pre-Covid levels and continue at that<br>level for the remainder of the<br>business plan.<br>All void properties rents will be<br>revised to target social rent. | Following this the Office for Budgetary<br>Responsibility is forecasting CPI at<br>approximately 6.86% in September 2023<br>so if the Cap is removed and CPI+1% is<br>allowed again as per the National 2020<br>Rent policy the rent inflation at CPI+1% in<br>April 2024 a rent increase of 7.86% has<br>been applied to the Business Model. After<br>that point inflation is expected to return to<br>2.5% for longer term estimates.<br>For void properties, the Council is able to<br>set the base rent as the Target Social Rent<br>(also known as Formula Rent).<br>The Previous Rent Policy implemented a 1%<br>rent reduction per year, for four years<br>which commenced in April 2016. A one-<br>year deferral was introduced for supported<br>housing from the reduction of social rents in<br>England of 1%, allowing the Council to<br>continue to apply a CPI + 1% rent increase<br>in 2016/17. From 2017/18, the rent<br>reduction then applied, with these rents<br>decreasing by 1% a year for 3 years, up to<br>and including 2019/20. |
| Shared<br>Ownership<br>Dwelling Rents | RPI as at October 2021 at the time<br>of writing this report is 6.0% so an<br>estimate of 6.0%+0.5% totalling<br>6.5% is assumed for 2022/23.<br>An average of 2% is assumed for<br>the remainder of the business plan                                 | The new 7% Rents Cap will be<br>applied to the Shared Ownership<br>Rents in place of applying National<br>Rent Policy of RPI+0.5% which in<br>November 2022 was 14% so rents<br>would have been inflated by 14.5%.<br>Even though this 7% Cap is not<br>specifically included in the rent cap  | Shared ownership tenancies will<br>continue to adopt lease agreements based<br>on the existing Housing &<br>Communities Agency (HCA) template lease<br>with rents increased by RPI +<br>0.5% annually but a 7% rent cap will be<br>applied in 2023/24.   |

| Assumption   | 2021 Business Plan   | 2023 Business Plan  | Explanatory Notes  |
|--------------|--|---|--|
|              |  | legislation the National Housing<br>Federation has advised Registered<br>Providers to Voluntarily adopt this<br>cap due to the abnormally high RPI<br>indices and in line with assisting<br>tenants in the cost-of-living crisis.<br>In 2023/24 the Office for Budgetary<br>Responsibility have forecast RPI will<br>reduce to 6.27% by November 2023<br>so for prudence an estimated Rent<br>inflation of 6.77% has been<br>assumed for 2024/25 when the 7%<br>cap ends. After this point a 2.5%<br>long range estimate has been<br>applied for the remainder of the<br>business model which is in line with<br>historic RPI levels. | The Impact the economic instability in 2022<br>has rapidly and unexpectedly increased RPI<br>in such a short period of time.<br>For modelling purposes these fluctuations<br>have been fed into the HRA BP as 1 year of<br>7% rent inflation and 6.77% for the<br>following year and then in years 3-50<br>averaged out at 2.5% for the remainder of<br>the business plan to reflect the economy<br>recovering and to ensure prudence.   |
| Garage Rents | Increase of 10% per year for 5<br>years from 2020/21.<br>CPI + 1% for the remainder of the<br>business plan following this 5-year<br>period. Averaging at 2% | No Change to 2020 Assumptions   | Garage rent increases are not governed by<br>national guidance. Any increase that<br>reflects costs of the service, demand,<br>market conditions and the potential for<br>income generation can be considered.<br>In 2020 an Increase of 10% per year for 5<br>years was approved until 2025/26.<br>CPI + 1% averaging at 2% is assumed for<br>the remainder of the business plan after<br>2025 when CPI should return to normal<br>levels.<br>Historically 2018/19 incurred an Increase of<br>5% per year and prior to this an average<br>£4 per garage increase was in place until<br>2017-18. |

| Assumption                            | 2021 Business Plan  | 2023 Business Plan   | Explanatory Notes  |
|---------------------------------------|---|--|--|
|                                       |   |  |  |
| Rents Other                           | Increase by assumed long term CPI<br>of 2% per year for the remainder<br>of the business plan.  | No Change to 2020 Assumptions<br>Shop and commercial property rent<br>reviews are undertaken upon the<br>grant of a new lease/tenant using<br>market commercial rent valuations.   | Within the Housing Revenue Account, the<br>Council has a number of shops and etc.<br>which whilst still forming part of its<br>Operational non-current assets are leased<br>out on a commercial basis in order to derive<br>rental income.   |
| Bad Debts as a<br>% of Gross<br>Rents | In real terms 2020/21 Bad Debts<br>written off to the Bad Debt Reserve<br>cost £350,736 against a total HRA<br>income of £27,070,606 excluding<br>non-rental income which equates<br>to a 1.3% Bad Debt cost.<br>For prudence and in light of current | In real terms in 2021/22 there was<br>no change to the previous year<br>contribution to the Bad debts<br>provision and no further amounts<br>were needed to be written off and in<br>the 2021/22 Outturn report<br>presented to 29 <sup>th</sup> September Cabinet<br>this was presented in Item 4 | In light of Covid-19 Housing Industry<br>Experts were expecting Bad debts to<br>Increase initially in 2020/21 which was not<br>the case in real terms. Arrears did increase<br>slightly but bad debts being written off did<br>not significantly increase.<br>However, the current economic instability      |
|                                       | economic instability a 1.8%<br>provision will be estimated for<br>2022/23.  | Appendix B<br>For prudence and in light of current<br>economic instability and uncertainty   | must be treated with caution so a prudent<br>estimate of 1.8% is adopted and then return<br>to pre-covid-19 levels.  |
|                                       | The remainder of the business plan<br>will reduce to 1.6% in line with<br>pre-Covid-19 economic conditions.   | of the future a 1.8% provision will be estimated for 2023/24.<br>The remainder of the business plan  | The Governments various tenant and rent<br>protection schemes over the pandemic have<br>ensured arears and bad debts have<br>remained manageable.  |
|                                       | The phased introduction of<br>Universal Credit to only new<br>Claimants has not impacted the<br>Bad Debt % as negatively as first<br>anticipated in 2018/19 with a view<br>to assumptions of the continued<br>phasing of the rollout being            | <ul> <li>will reduce to 1.6% in line with pre-Covid-19 economic conditions.</li> <li>Appendix 6 of this report shows that the balance of the Bad Debts</li> <li>Reserve of £1,980m has only slightly changed in comparison to the last financial year.</li> </ul>                                  | Prior to Covid-19 the Government began to<br>introduce Universal Credit across the county<br>in 2015. Initially it was expected that this<br>change to Universal Credit would increase<br>the level of bad debts significantly but the<br>phasing of this roll out seems to have<br>negated this assumption. |

| Assumption                                 | 2021 Business Plan   | 2023 Business Plan  | Explanatory Notes   |
|--|--|---|---|
|  | incorporated in the above assumed percentages.   |   |   |
| Void Rent Loss<br>as a % of Gross<br>Rents | 0.7%. for housing rents.<br>26% for garage rents.  | 0.7%. for housing rents.<br>26% for garage rents.   | <ul> <li>Housing voids of 0.7% are driven by the need to repair and maintain stock in between tenancies, and an increased focus on ensuring tenants are in the most suitable housing stock.</li> <li>Approximately 26% of garage stock is vacant.</li> <li>Housing Voids have not been negatively affected by the impact of Covid-19 so this assumption will not change.</li> </ul> |
| No. of Garages<br>Demolished               | 42 Garages were demolished in<br>2017/18. It is currently assumed<br>no further garages will be<br>demolished in the Business Plan                         | No Change to 2020 Assumptions   | Garage sites are regularly reviewed to<br>assess, where appropriate, sites to be<br>considered for future redevelopment and<br>parking needs. A review is currently being<br>undertaken and developments will be<br>presented to Cabinet for approval.  |
| Management<br>Costs                        | No changes to overall structure<br>agreed at Budget Setting. Costs to<br>increase by CPI +1%.<br>When homes sold, assume no<br>saving in management costs. | No changes assumed to business<br>plan other than specific inflation<br>increases on specific costs that have<br>been inflated as part of the budget<br>setting process.<br>When homes sold, assume no saving<br>in management costs.<br>When new dwellings are adopted<br>increase management costs in line<br>with average costs per dwelling | Staffing and newly adopted housing stock<br>costs for future years will be updated on an<br>annual basis as changes become apparent.  |

| Assumption                                   | 2021 Business Plan  | 2023 Business Plan   | Explanatory Notes   |
|--|---|--|---|
| Revenue<br>Repairs &<br>Maintenance<br>Costs | Annual costs increase of CPI + 1%<br>assumed + additional 0.5% to take<br>account of changes in building<br>materials cost.   | Assume a 1 off increases of 10-13%<br>on Materials/Labour on specific<br>Major works and repairs contracts<br>for 2023/2024  | Moving to Schedule of Rates and prices will<br>increase in line with RPI plus a percentage<br>to reflect the increase in the costs of<br>building materials.  |
|  | When dwellings sold, save 100% of<br>average unit repairs cost.<br>When new dwellings are adopted<br>increase using average costs per   | Annual costs increase of CPI + 1%<br>assumed + additional 0.5% to take<br>account of changes in building<br>materials cost.  | Dwellings lost through Right to buy sales<br>and acquisitions of Social, affordable, and<br>shared ownership dwellings will be adjusted<br>for.   |
|  | unit.   | When dwellings sold, save 100% of<br>average unit repairs cost.<br>When new dwellings are adopted  | When new dwellings are adopted increase<br>using average costs per unit appropriately<br>in line with new build guarantee timescales.   |
|  |   | increase using average costs per<br>unit.  | All Repairs and works contracts have been assessed in line with high inflation and inflated appropriately.  |
| Capital<br>Maintenance<br>Costs              | A new 10-year Housing<br>Improvement Plan is in place<br>assessing each of the 10 years<br>independently in line with Stock<br>Condition Survey, Climate<br>Emergency Works and Fire Safety<br>works alongside Grant funded<br>works.<br>After this 10-year period annual<br>costs increases assumed at CPI + | A 10-year Housing Improvement<br>Plan is in place assessing each of the<br>10 years independently in line with<br>Stock Condition Survey, Climate<br>Emergency Works and Fire Safety<br>works alongside Grant funded works.<br>After this 10-year period annual<br>costs increases assumed at CPI +<br>1%. | Specialist Capital works such at Fire Safety<br>and Climate Change works are accounted<br>for separately in the business plan using an<br>updated 10-year Housing Investment Plan.<br>Dwellings lost through Right to buy sales<br>and acquisitions of Social, affordable, and<br>shared ownership dwellings will be adjusted<br>for.<br>All Capital Maintenance Contracts have |
|  | 1%.   | Assume a 1 off increases of 10-13%<br>on Materials/Labour on specific<br>Major works and repairs contracts<br>for 2023/2024  | been assessed in line with high inflation and inflated appropriately.   |
| No. of Right-To-<br>Buy Sales                | 1,734 total RTB sales are estimated over the full 50-year business plan   | 1636 total RTB sales, a small reduction on the previous business plan  | Right to Buy sales have reduced in the<br>Covid-19 economic period with only 26<br>units being sold in 2019/20 and 2020/21<br>and in 2021/22. It is anticipated the current   |

| Assumption  | 2021 Business Plan                              | 2023 Business Plan  | Explanatory Notes  |
|---|---|---|--|
|   |   |   | economic uncertainty will maintain a lower lever of sales for the next 2-5 years.  |
|   |   |   | A reduction of estimated sales to 26 units<br>will be assumed in the next 2 years and<br>then gradually returning to pre-Covid levels<br>of 32 sales per year from 2030/31 after this<br>for the remainder of the business plan.   |
| Income from<br>RTB sales<br>reserved for 1-<br>4-1<br>replacement | £1.4m in 20-21 RTB receipts for<br>the GF & HRA | £600k for the HRA and £450k for the<br>GF in RTB receipts for 2022/23 and<br>2023/24<br>Assume an increase to pre-pandemic<br>levels of sales and increase to £1.4m<br>for the remainder of the BP. | <ul> <li>The Council entered the Right to Buy<br/>Capital Receipts Pooling arrangement with<br/>MCHLG in 2012 in line with HRA Self<br/>Financing. As part of the agreement the<br/>Council is only able to retain a<br/>predetermined % of the Right to Buy<br/>Capital Receipts.</li> <li>The reduction in RTB Sales during the<br/>pandemic has resulted in a reduction in the<br/>sales receipts retained to support 1-4-1<br/>replacement of sold homes.</li> <li>From 1 April 2021 (MHCLG) changed the<br/>rules in the Right to Buy (RTB) Pooling<br/>Receipts Retention Agreements.</li> <li>A summary of the changes affecting the<br/>HRA BP are: <ul> <li>The timeframe to spend increased<br/>from 3 years to 5 years.</li> <li>The percentage to fund new homes<br/>increased from 30% to 40%</li> <li>Authorities can use receipts for<br/>ownership and First Homes,</li> </ul> </li> </ul> |

| Assumption   | 2021 Business Plan   | 2023 Business Plan   | Explanatory Notes   |
|--|--|--|---|
| Income from<br>RTB sales<br>available for<br>any purpose | £0   | £0   | Assume council continues current policy of<br>using such receipts to support General Fund<br>Capital Financing in line with the Right to<br>Buy Receipts Pool Legislation   |
|  |  |  | Local authority share - calculated to<br>approximate to what authorities General<br>Fund would have retained had the pre-2012<br>pooling system continued when they<br>retained 17% of all net RTB receipts.  |
| New Homes -<br>Rents                                     | A mix of Warwick Affordable, Social<br>Rent, Shared Ownership. | A mix of "National" Affordable,<br>National Affordable, Social Rent and<br>Shared Ownership. | New properties will be let as specified in the<br>mix at the time of acquisition or as per the<br>Section 106 specification.<br>A mix of Social Rent, Shared Ownership,<br>and National Affordable and Affordable Rent<br>will be applicable.   |
|  |  |  | Warwick affordable rents were historically<br>set mid-way between Target Rent and<br>National Affordable rent (80% of market<br>rent) however National levels of Affordable<br>Rents were adopted on new Affordable<br>Housing Stock from 2020 onwards.   |
| Interest Rate on<br>HRA Balances                         | 0.7% over the life of the BP.                                  | 0.7% over the life of the BP.  | Income from Interest generated from HRA<br>Balances   |
| Interest Rate on<br>HRA Debt                             | Actual rates for current debt<br>(average 3.5%)                | Actual rates for current debt<br>(average 3.5%)  | This is a fixed rate of interest on the HRA<br>Self Financing debt over the life of the loan.<br>Authorisation to refinance the repayment of<br>the loan was ascertained in 2020 but the<br>original loan agreement states the loan is<br>due to be repaid in phases over a 10-year<br>period annually from 2051/52 to 2061/62. |

| Assumption                                     | 2021 Business Plan | 2023 Business Plan   | Explanatory Notes  |
|--|--------------------|--|--|
| PWLB<br>Borrowing<br>Rates on New<br>Borrowing | Average of 1.8%    | New PWLB Borrowing using Annuity<br>Loans has been forecast at the<br>interest rates as per the below table<br>by Link Treasury Management<br>Services. These percentages are net<br>of the 0.2% certainty discount the<br>council receives for providing an<br>annual capital financing plan to the<br>PWLB.<br>Year %<br>2022/23 3.9<br>2023/24 3.7<br>2024/25 3.6<br>2025/26 3.5<br>2026/27 3.0<br>2027/28 3.0<br>2028/29 3.0<br>2029/30 3.0<br>2030/31 3.0 | <ul> <li>The Covid-19 pandemic saw Borrowing<br/>rates for the HRA in 2020-2021 drop as low<br/>as 0.6% and increase up to 6.5% in the<br/>recent economic instability.</li> <li>For modelling purposes, the % rates in the<br/>table to the left have been used and a long-<br/>range forecast of 3% would be applied.</li> <li>Where new borrowing has already been<br/>secured for acquisition and developments<br/>the actual PWLB Rate secured on that<br/>borrowing is included in the business plan.</li> <li>Long range forecast with economy<br/>recovering show the % will not drop below<br/>3% or anywhere near pre-pandemic levels.</li> <li>All Borrowing interest costs have been<br/>modelled using the %'s in the table to the<br/>left in line with the phasing of the<br/>borrowing required at the time of writing<br/>this report.</li> </ul> |
| Depreciation                                   | 75 Years           | 75 Years   | The depreciation policy for the life of the<br>Housing Stock will be changed from 50<br>years to 75 years on 2019 as per<br>consultation from property valuation<br>experts Carter Jonas.  |